Disrupting the Physical Security Market



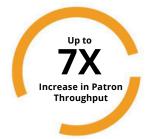
TSX: XTRA ∥OTCQX:XTRAF

Xtract One Technologies Inc.

Xtract One Technologies delivers a digitally-driven patron screening solution that radically enhances the patron experience while significantly lowering security risks and costs.

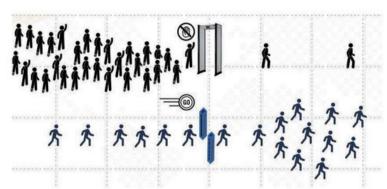
Compelling Customer ROI

Technology that can detect the difference between metal and weapons









Traditional approach

- Frustration
- X Delays
- X High security costs

- √ Fast
- Frictionless
- ✓ Lower Staff

Validation in the Real World



Share Metrics

(As of Nov 30, 2024)

Share Price: C\$0.66

52-week Range: C\$0.43 - C\$0.85

Market Cap: C\$144M

Enterprise Value: C\$138M

Shares Outstanding: 218.4M

Warrants: 61.1M Options: 14.2M

Fully Diluted S/O: 293.9M

Management & Directors

Peter Evans CEO & Director

Karen Hersh

CFO & Corporate Secretary

Peter Van Der GrachtChair of the Board of Directors

Contact Info

257 Adelaide Street West, Ste 400 Toronto ON M5H 1X9

www.xtractone.com

Investor Relations

Darrow Associates cwitty@darrowir.com

Investment Highlights

Digital disruption of an existing market with high barriers to entry

Al platform sets stage

for entry in to \$135B market

Strong revenue growth and backlog

Predictable recurring revenue stream

Independently verified and proven technology

Compelling customer ROI



Target Markets

Market Sources: Gartner, IDC, Management Estimates

Initial Focus \$4.6B TAM

Stadiums, Theaters & **Event Spaces**

Casinos

- · High barriers to entry
- Tight product-market alignment
- High gun concerns
- Strong inbound demand
- State legislation

Expansion \$39.5B TAM Hotels

Manufacturing

Hospitals

Distribution

Schools

Commercial & Retail Buildings

Global \$135B TAM

Expanded solutions offering to all market verticals globally

Recent Milestones

- 156% revenue growth in the last 12
- Awarded the U.S. Department of Homeland Security (DHS) SAFETY Act Designation for our multi-sensor gateway portfolio
- Secured contracts with 5 professional sports teams
- Strategic investment from Madison Square Garden Sports
- Announced largest customer win totaling US\$5.1M with a global live entertainment company
- Continued expansion into other market segments including Education, Healthcare, Manufacturing, and Distribution
- Released Xtract One Gateway, our next generation system for environments with medium level of personal belongings such as schools, convention centers, and commercial offices



Xtract One Gateways

- Initial hardware and software
- Recurring maintenance / support
- SaaS business model



Xtract One View

- Xtract One Vision
- Initial platform software

Future Annuity Revenue

End-to-End Patron Experience

- Initial hardware and software
- Recurring maintenance / support
- Advanced AI analytics
- Integrated platform & solutions
- Professional services

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