Disrupting the Physical Security Market



TSX: XTRA || OTCQX: XTRAF

Xtract One Technologies Inc.

Xtract One Technologies delivers a digitally-driven patron screening solution that radically enhances the patron experience while significantly lowering security risks and costs.

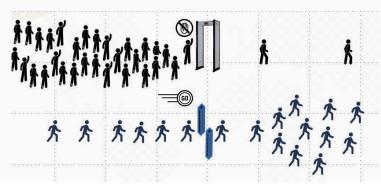
Compelling Customer ROI

Technology that can detect the difference between metal and weapons









Traditional approach

- **X** Frustration
- X Delays
- X High security costs



- ✓ Fas
- ✓ Frictionless
- ✓ Lower staff costs

Validation in the Real World

March 2021

4 Pilots

7 Contracts

\$0.8M Backlog

\$4.1M Backlog*

\$8M Pipeline

\$63M Pipeline

*As of July 31, 2022. \$1.9M pending pending installation or successful trial

Share Metrics

(As of Sept 30, 2022)

Share Price: C\$0.38

52-Week Range: C\$0.30-\$0.92

Market Cap: C\$61M

Enterprise Value: C\$55M

Shares Outstanding:163.2M

Warrants: 12.2M Options: 9.2M

Fully Diluted S/O:184.6M

Management & Directors

Peter Evans CEO & Di rector

Karen Hersh CFO & Corporate Secretary

Peter Van Der Gracht Chair of the Board of Directors

Contact Info

257 Adelaide Street West, Ste 400 Toronto ON M5H 1X9

www.xtractone.com

Investor Relations

RBMG - RB Milestone Group LLC New York, NY & Stamford, CT

xtract1@rbmilestone.com

Investment Highlights

Digital disruption of an existing market with high barriers to entry

On track to be approved for use in \$4.6B target market

Independently verified and proven technology

Al platform sets stage for entry in to \$135B market

Predictable recurring revenue stream

Compelling customer ROI



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Target Markets

Market Sources: Gartner, IDC, Management Estimates

Initial Focus \$4.6B TAM

Stadiums, Theaters & Event Spaces

Casinos

- High barriers to entry
- Tight product-market alignment
- · High gun concerns
- · Strong inbound demand
- · State legislation

Expansion \$39.5B TAM

Hotels

Manufacturing

Hospitals

Distribution

Schools

Commercial & Retail Buildings

Global \$135B TAM

Expanded solutions offering to all market verticals globally

Recent Milestones

- Announced Strategic Partnership with Oak View Group
- Won a contract to protect the SAP Center, home of the San Jose Sharks
- Release of SmartGateway tailored specifically to the initial target market
- Expansion into manufacturing market vertical with two major auto manufacturers
- Filed base shelf prospectus to offer and issue up to \$50 million of securities

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Patron Gateway

- · Initial hardware and software
- Recurring maintenance / support
- SaaS business model



Al Platform

- Video Recognition System (VRS)
- · Initial platform software
- · Professional services

Future Annuity Revenue

End-to-End Patron Experience

- Initial hardware and software
- Recurring maintenance / support
- Advanced Al analytics
- Integrated platform & solutions
- · Professional services

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